

## Advanced Replenishment Solutions

### Are you perplexed about how to move forward with your Advanced Warehouse or Advanced Store Replenishment investment?

Do you need to get better performance out of your JDA Advanced Replenishment solution? Are you considering upgrading to a different software solution to address your business needs? Maybe you just want to prolong the life of your current investment? Regardless of your decision path Spinnaker can help.

Spinnaker has developed a reputation for delivering quality solution implementations that significantly improve our client's bottom line. Whether you want a best-in-class implementation partner or a managed services provider to operate and maintain your solution, Spinnaker recognizes the complexities of your industry and your unique business needs.

### Maximizing ROI on E3 Investment

Getting the full value out of your Advanced Replenishment solution is paramount to achieving the profit goals of your organization. Spinnaker's supply chain consultants have a long successful track record helping clients drive significant performance improvements.

Spinnaker consultants can provide a wide range of services including:

- System Health Checks
- Product Roadmaps
- Inventory Performance Analysis
- Forecast Performance Measurement
- Training
- Upgrades
- Business Process Assessments

### Upgrading to JDA Demand and Fulfillment

If you're considering leveraging your JDA investment upgrading to JDA's Demand and Fulfillment solutions, Spinnaker can provide experienced consultants experienced in both, to ensure your operational goals are met and the new solution is truly an upgrade in capabilities for your organization.

Our implementations and upgrades ensure your system is at the right release levels and modules to give you the functionality you require. Spinnaker brings a deep vertical

expertise; we have worked with entrepreneurial start-ups to Fortune 100 enterprises in industries such as Consumer Products & Food / Beverage, Retail & Apparel, Medical & Pharmaceutical, High-Tech & Telecommunications Equipment, Chemical & Energy, Consumer Electronics, and Industrial Manufacturing & Distribution. Our team executes not just your JDA solution, but integration into your overall supply chain system configuration and defined enhancements.

## Other Options – What is your company’s best fit?

In the world of business, rarely does one size fit all. Upgrading to a different software package may be what is the right fit for your company.

Our strategic planning and assessments services ensure your solution is functionally and technically matched to your business objectives and supply chain strategy. Our team executes comprehensive assessments leveraging best-in-class techniques to build a roadmap for your JDA system and complementary systems. Customized to your specific needs, our services help clients to define strategic deployment strategies, internal and external resource requirements, organizational adaptation, end user adoption and the cost-benefit associated with engaging in new supply chain projects.

Spinnaker consultants utilize a variety of evaluation tools to look holistically at your resources, current architecture, and short and long-term business goals to determine the solution that best fits your business.

## Spinnaker’s 5 Lenses Approach

### People

- Provide empowerment
- Shift culture
- Enable right position with right training
- Create core competency models
- Manage by exception



### Process

- Validate and establish proper business processes and KPIs
- Align process workflows
- Sync business process workflow with technology enablement
- Standardize workflow



## Technology

- Leverage JDA effectively and efficiently
- Provide options on the “best fit”
- Create blueprint technology fit
- Upgrade, integrate, optimize JDA



## Policies

- Align career planning
- Position growth strategies
- Establish baseline for resource performance



## Metrics

- Align to individual and corporate goals
- Focus on the KPIs



Let Spinner’s team help you achieve a quicker deployment, greater savings, and the solution that is right for your business.

*“Spinner went above and beyond in terms of JDA-Demand. We conceptually created a SKU classification system to help identify different SKU history patterns, but our consultant helped turn that from a concept into a working module that is helping planners work more efficiently” - Patrick Koleske, Schreiber Foods*



We hope you found this information to be helpful. To access more Spinner thought leadership [click here](#) or to learn more about our services [click here](#).

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**About Spinnaker:**

Spinnaker is a supply chain services company that helps clients grow, manage risk, reduce costs, and improve customer service by developing world-class supply chain capabilities. Our services help clients develop the right supply chain strategy for their business challenges and implement the process and technology solutions to improve Demand/Supply Planning, Procurement and Sourcing, Logistics and Warehousing, and Reverse Logistics business performance. Spinnaker offers a unique service delivery model that combines the strength of deeply experienced management and technology consultants with a seasoned team of business process outsourcing (BPO) and 3rd-party logistics (3PL) professionals. Founded in 2002, Spinnaker has offices in Boston, Columbus, Denver, Houston, Memphis, Pittsburgh, London, and Singapore.

**Contacts Us:**

Phone: 877-476-0576



Email: [info@spinnakermgmt.com](mailto:info@spinnakermgmt.com)