



Medical Center Transition & Logistics Services

Highlights

- Implemented client's logistical move, administered the warehouse/mover contract, and managed dock and receiving functions at new facility
- Delivered project on time and on budget
- Expedited delivery of nearly 80,000 items valued in excess of \$60 million, scheduling more than 1,500 trucks

Summary: At the time, the Northwestern Memorial Hospital capital project was the largest privately funded construction project in the state of Illinois and one of the largest healthcare construction projects in the country. It involved more than 2 million sq ft and 5,000 rooms with a total budget in excess of \$600 million.

The Challenge: When Spinnaker was called in, the Northwestern Memorial capital project was six to nine months behind schedule. The client needed a partner it could trust to help them out of a difficult situation and get the project back on track. It was looking for a team that would hit the ground running, help to manage the complexity associated with multiple overlapping workstreams, and collaborate with others to solve problems quickly - while maintaining a keen focus on the end goal.

The Approach: Spinnaker brought the right combination of people, processes and technology to assist with a variety of supply chain-related activities critical to a

successful transition into the new facility. The team's creativity, flexibility and attention to detail were only matched by their dedication to customer satisfaction.

Program responsibilities included implementing the logistical move, administering the warehouse/mover contract, managing the dock and receiving functions at the new facility, and coordinating equipment delivery with both the construction and move schedule. In addition, the team coordinated the design and installation of numerous blocks of rooms that had been design-deferred due to specific configuration details needed to support diagnostic

imaging, cardiac catheterization, and radiation therapy. These complex tasks encompassed the following set of Transition and Value added services:

- Project management (including Comprehensive planning to minimize risk potential for business disruption)
- Procurement services (including expenditure analysis, strategic sourcing, etc)
- Interior fit-out (Including architectural / engineering compatibility with furniture, fixture, and equipment [FF&E] requirements)
- Logistics (including sequencing and staging of all product deliveries and installations)
- Asset tracking (including location reporting and migration via bar-code technology)


The Results:

Working effectively with the client and all related participants, the Spinnaker team was able to make up the time deficit and deliver the project on time and on budget. “We pulled off a project that they thought was going to fail...” said Dan Henderson, chief consultant for the program. During the course of the move, the team expedited the delivery of nearly 80,000 items valued in excess of \$60 million - scheduling more than 1,500 trucks.

About Spinnaker:

Spinnaker is a supply chain services company that helps clients grow, manage risk, reduce costs, and improve customer service by developing world-class supply chain capabilities. Our services help clients develop the right supply chain strategy for their business challenges and implement the process and technology solutions to improve Demand/Supply Planning, Procurement and Sourcing, Logistics and Warehousing, and Reverse Logistics business performance. Spinnaker offers a unique service delivery model that combines the strength of deeply experienced management and technology consultants with a seasoned team of business process outsourcing (BPO) and 3rd-party logistics (3PL) professionals. Founded in 2002, Spinnaker has offices in Boston, Columbus, Denver, Houston, Memphis, Pittsburgh, London, and Singapore.

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