

## S&OP Jumpstart – Success in 90 Days

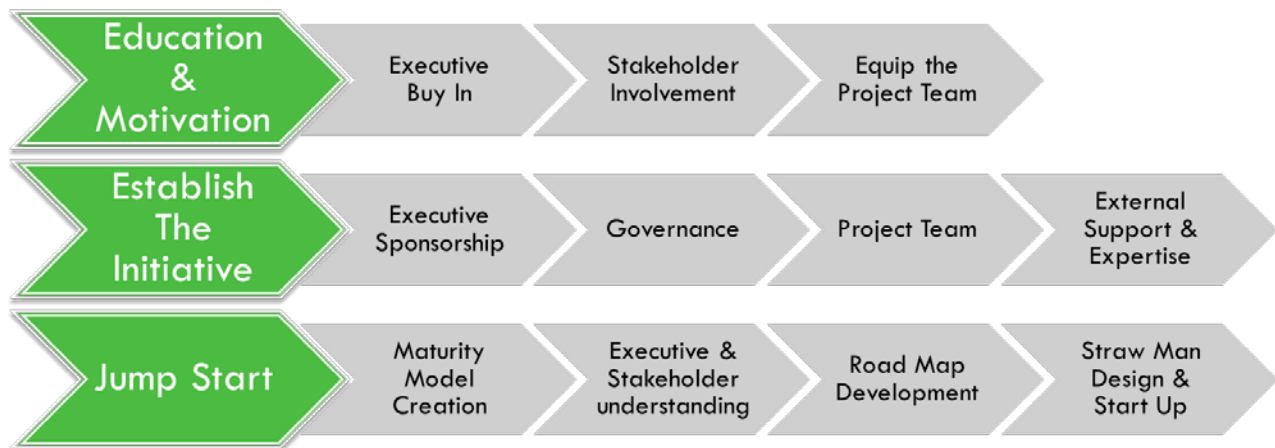
*Trying to implement as S&OP process from scratch?*

*Have one that has stalled or is not delivering the results you expected?*

**Our number one piece of advice is “Get Started”**

Sales and Operations Planning proficiency and effectiveness is a journey. The sooner you start the sooner you’ll get there. Our proven approach is 3 pronged and helps organizations get started, or re-engaged with momentum. We call this the S&OP Jumpstart. At the core of the jumpstart approach are the building blocks for getting this critical process moving in the right direction, gaining traction to real world benefits.

**What if you could get things moving in the right direction in less than 90 days?**



**If you’ve been struggling with this for some time you’re probably asking yourself - How can we get moving on this so quickly? You’ll need:**

- **Executive Engagement** - Who will sponsor this?
- **A Roadmap setting expectations for the long term** - providing a vision for the “end game”
- **An Established Project team & Charter** - dedicating talent to the cause who believe in &OP
- **A “straw man” design to help you begin** - a “game plan” for roles, responsibilities, & timing of meetings
- **Training & Education across the organization** - people need to understand why S&OP is important
- **Key points of customization** - unique reports, specific KPIs to track, chronic issues to overcome

**Bottom Line:** You **CAN** get started rapidly, and set the stage for the long journey ahead. It is still critical to have executive buy in and engagement – there is no substitute for that. Establishing the roadmap can be your best guide to getting things done, and managing the change and the politics involved in this transformation. If you need help to “Jumpstart” your S&OP process - **Contact Spinnaker.**

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## About Spinnaker:

Spinnaker is a supply chain services company that helps clients grow, manage risk, reduce costs, and improve customer service by developing world-class supply chain capabilities. Our services help clients develop the right supply chain strategy for their business challenges and implement the process and technology solutions to improve Demand/Supply Planning, Procurement and Sourcing, Logistics and Warehousing, and Reverse Logistics business performance. Spinnaker offers a unique service delivery model that combines the strength of deeply experienced management and technology consultants with a seasoned team of business process outsourcing (BPO) and 3rd-party logistics (3PL) professionals. Founded in 2002, Spinnaker has offices in Boston, Columbus, Denver, Houston, Memphis, Pittsburgh, London, and Singapore.



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